

**17.1.2019**

**Dear**

**Vibhavari Madam,**

**I am glad to share my experience. Normally people take follow up for getting policies, but you and your team take follow up with client for settlement of claims. This is really credible. I also appreciate your Insurance consultancy and expertise in the field , as I have received 98% of claim amount.**

**It is my pleasure to recommend your services to my contact sphere. All the very best for your future endeavours.**

**Best Regards,**

**(Pramod Divate)**

**Excellence Crane Handling Systems**